

Saad Inam

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EDUCATION

Institute of Business Administration (IBA) Karachi

BS Computer Science | CGPA: 3.46 | Dean's List – 3 consecutive semesters

Aug 2023 – Jul 2027

Nixor College

A Levels | 3As, 1B | Pursuit of Excellence Award, Dean's List, 18% Academic Scholarship

Aug 2021 – Jul 2023

PROJECTS

Next Logistics – Shipment Management SaaS | Live in UAE & KSA

Next.js, Supabase, PostgreSQL

- Identified core operational pain point for ~50 clients of manually managing iMile shipments and invoices; designed and shipped a SaaS to automate the full workflow from booking to settlement.
- Designed per-client pricing, admin approval flows, and a financial dashboard; platform handles peak volumes of 2,000 and 3,000 shipments in UAE & KSA.

Sabse Sasta – E-commerce Platform | Sprint Master / Product Owner

React Native + Expo, Next.js, Node.js, Prisma, Supabase, TypeScript | 3-App Monorepo

- Kept a 3-app product (web, mobile, backend) on track across sprints by maintaining the JIRA backlog, running sprint ceremonies, and resolving cross-team blockers – team shipped all planned features within timeline.
- Broke down dual-portal requirements (customers + vendor approval pipeline) into actionable tickets; personally led Expo mobile development for the customer app.

WePay – Expense Sharing Application

PostgreSQL, Node.js, Express, React Native | Database Systems Project

- Identified 3 critical gaps in Splitwise, Splid, and TriCount through competitive analysis; shaped the product design around removing paywalls, missing real payments, and balance inaccuracies
- Led schema design and backend development, shipping a complete expense-sharing app within the course timeline.

WORK EXPERIENCE

Teach For Pakistan – Campus Leader

Oct 2025 – Apr 2026

- Grew IBA campus TFP pipeline to 150+ engaged students through a structured 3-phase campaign (Awareness → Event → Activation) – a GTM-style rollout applied to student recruitment.
- Organized Carnival Fest drawing 100+ attendees, creating direct touchpoints between students and underprivileged communities; strengthened TFP's on-campus brand visibility.

IBA Karachi – Data Structures Teaching Assistant

Aug 2025 – Dec 2025

- Supported ~30 students through weekly lab sessions, office hours and graded feedback, helping improving understanding and performance.

Headstarter – Software Engineering Fellow

Aug 2024 – Sep 2024

- Delivered 2 AI products ([Storage Organizer](#), [Studyfy AI](#)) within a 2-month accelerator; both live on Vercel.

SOLACE – Project Intern

Jun 2024 – Jul 2024

- Secured Gerrys as a corporate data partner through direct outreach, unlocking access to real-world health data that enabled model testing across 20+ participants.

AIESEC in IBA

Oct 2023 – Aug 2025

- Recruited new members by conducting panel interviews and group discussions, evaluating candidates on cultural fit and values alignment.
- Sent 34 Global Volunteers across 5+ countries by managing compliance tracking and documentation.
- Built a recruitment tracker from scratch that cut data errors by 30%.

EXTRACURRICULAR ACTIVITIES

- **26th HEC Men's Shooting Championship – Air Rifleman | Nov 2024 – Jan 2025:** Competed nationally, representing IBA Karachi in a high-pressure individual discipline.
- **Out-of-thin-Air Game Jam – Team Captain | Sep 2023:** Led 3-member team to design and ship original game 'Pinpoint' from scratch in a 3-day jam.
- **Faraz Khan Road Drive – Volunteer | Jun 2022:** Participated in fundraiser road drive organized by Nixor Hospital, generating a sum of approximately PKR 3 Lacs.

SKILLS

Tools: JIRA, Power BI, Microsoft Excel, Git, Supabase

Technical: SQL, TypeScript, Python, React Native

Concepts: Agile/Scrum, Sprint Planning, Product Roadmapping, Market Analysis, GTM Strategy, Stakeholder Management